## **Research Objectives**

Organoleptics

Preferred Ingredients

**Ingredient Eliminations** 

**Ingredient Reduction** 

**Label Optimization** 

Maximize Shelf Life

**Pricing Strategies** 

Manufacturing Feasibility

- Taste, Texture
- Visuals: Color, Appearance
- Address the need to incorporate new or boost ingredients to enhance the marketability of the Product. i.e. Proteins, Calcium, Nutraceuticals, BioActives, Dietary Fiber
- Often the elimination of certain components are needed to improve the health and wellness potential of a Product. i.e. Sugar, Salt, Simple Sugars, Saturated Fats, Cholesterol, Artificials
- The task of reducing certain elements of a Product are desired to further improve an aspect to address new markets. i.e. Simple Carbs, Calories, Fats
- Look to formulate a Product that would have a simplified ingredient list or highlight an ingredient or pre-treatments such as Organic, Natural
- Normally low moisture Product need to have a minimum of 1 year shelf life. As the
  moisture level increases the challenge is to maintain the Product's integrity over as long
  a shelf life as possible.
- From the outset the project needs to establish price ceilings for the formula development phase.
- Competitive Pricing at the retail shelf must be integrated into the costs for formulating, packaging, manufacturing and distribution.
- Ideally a new Product should be manufacture-able on an existing production line while
  preserving control of any technical know-hows, trade secrets and such to have an edge
  on the competition.

